Heineken Packet
IBM
ICL
Intel
Intercomp
JDR
Kontare
Leading Edge
Lyi-Cheng Enterprise
Matsushita Panasonic
Memorex Telex
Mind
Mitsubishi
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NEC
Nokia
Numeiri
Olivetti
PC Craft
PC Lab
PC Tool
Peacock
Philips
Photon Kinetics
Omxh Onni
Qume
Radyis
Rein
Sanvo
Schneider
Sharp
Sho Tronics
Siemens Nikdorf
Smith Corona
SNS
Syncomp
Tandon
Taiung
Tiki
Teshiba
Tower
Tulip
Usasys
Vendex
Viglen
Wang
Zenith
Zeos
To: brads
Subject: RE: d/novel/ibm
Date: Fri Sep 27 18:26:52 PDT 1991

You should make sure it has problems in the future. :-)  

jim

---From brads Fri Sep 27 10:03:28 1991
To: brads
Cc: mackm
Subject: d/novel/ibm
Date: Fri, 27 Sep 91 10:01:22 PDT

after IBM announces support for dr-dos at comdex, it's a small step
for them to also announce they will be selling netware lite. maybe
at comdex, maybe sometime soon thereafter. but count on it.

in addition to the cm story, we have word from oem that drit has been
courting oem's now telling them that if they sign up now, they can be
on stage at comdex with ibm and ibm when ibm announces. so this
time it's looks for real. we are ready to announce our modos
for pc/l packaged product.

we don't know precisely what ibm is going to announce. my best bunch
is that they will offer dr-dos as the preferred solution for 286,
not 2.0 for 186. they will also probably continue to offer modos
at $165 (dr-dos for 586). dr-dos has problems running windows today,
and i assume will have more problems in the future.

From brads Fri Sep 27 18:35:22 1991
To: brads
Cc: brad/rich/rich/d/tony
Subject: FYI - Windows message
Date: Fri Sep 27 18:36:31 PDT 1991

i asked to have this forwarded to me.
Two cents from rich on it:
1) the check for dr-dos better be perfect. otherwise you could be in a
bunch of trouble (as comes up on compaq or zeith dos). moreover, this
check better be good enough so that dr does not work around it and
prevent the message from coming up
2) the message has to be consistent with our other error messages
(caution box etc.) and avoid making us look bad. the message below, in
my opinion, leads us open to bad pr - it surely is the outer bound of
rudeness. it is also fairly extreme compared to others in the product
we have seen.
3) the point is to tell users we don't work and that they should
proceed with caution - we can do this more professionally
4) the pc-dos statement is problematic if ibm calls dr dos pc dos 6 so

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we think that we have to not static ms-dos or pc-dos directly.

Examples:
1) No caps unless consistent with other messages
2) Skip the first sentence and replace it with a sentence indicating we have detected an incompatible operating system
3) "foreign" operating system??? how about "other"
4) The last section is really rude - it needs some work

does the user have a choice as to whether to proceed or exit?

I recommend that we very carefully craft this and include input and pr in the loop. We can get the message out that they don't work with windows without seeming so manipulative. We need to say the right thing so that people get the right message - we are helping users by giving them info that windows it only runs on ms-dos.